### Living My Life One week through Zlatko`s eyes





Youth banking brand, telling youngsters they can get more from life with their banking products.

### Challenges

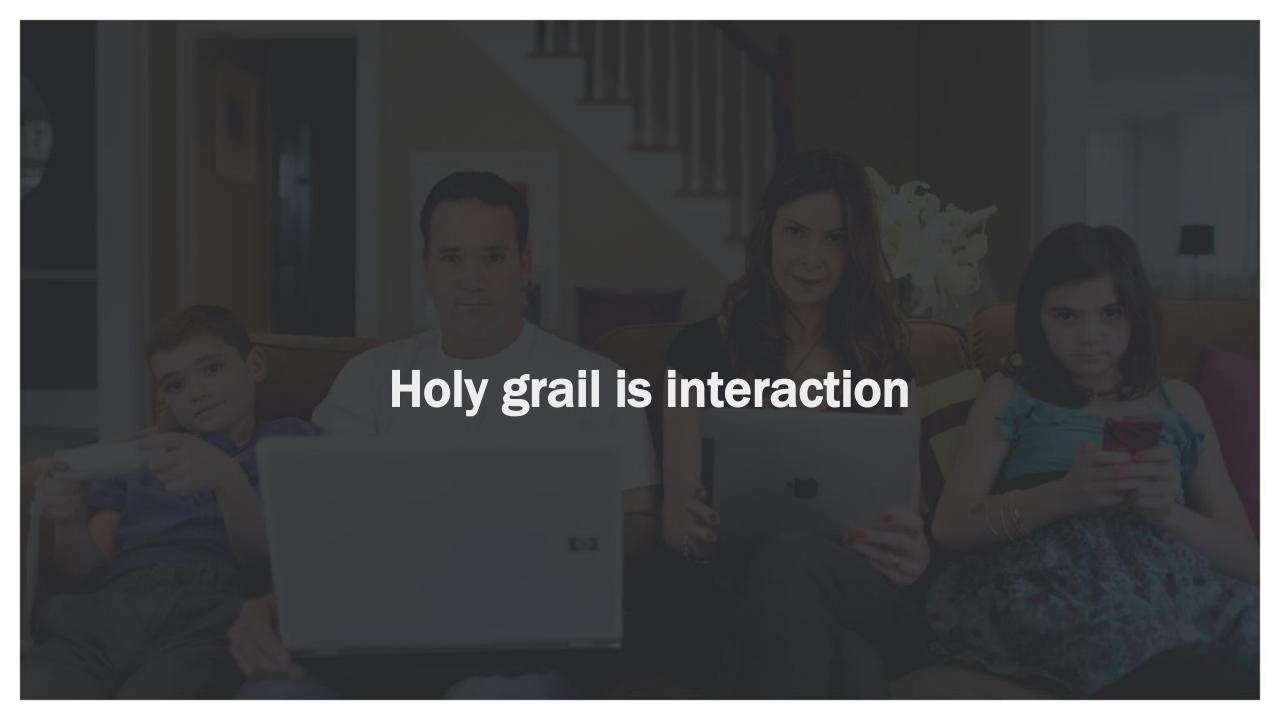




# 13-32

- Diversity of mindsets, lifestyles, interests and communication channels
- Highest on Maslow's hierarchy of needs is web... and battery
- Driven by pop culture phenomena
- Very competitive
- Love for novelties





#### Brand as enabler

- Content served via a role model in an inovative way
- Giving exclusivity and self-affirmation
- Connecting them
- Making them trendsetters in their networks
- Turning them into evangelists and WOM seeders for branded content

### And so it clicked...



#### **LIVESTREAM**



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#### **NOVA KBM**

COMMUNICATION



INSTAGRAM

FB YT

SVETA

VLADAR

BRANDED

WEBSITE

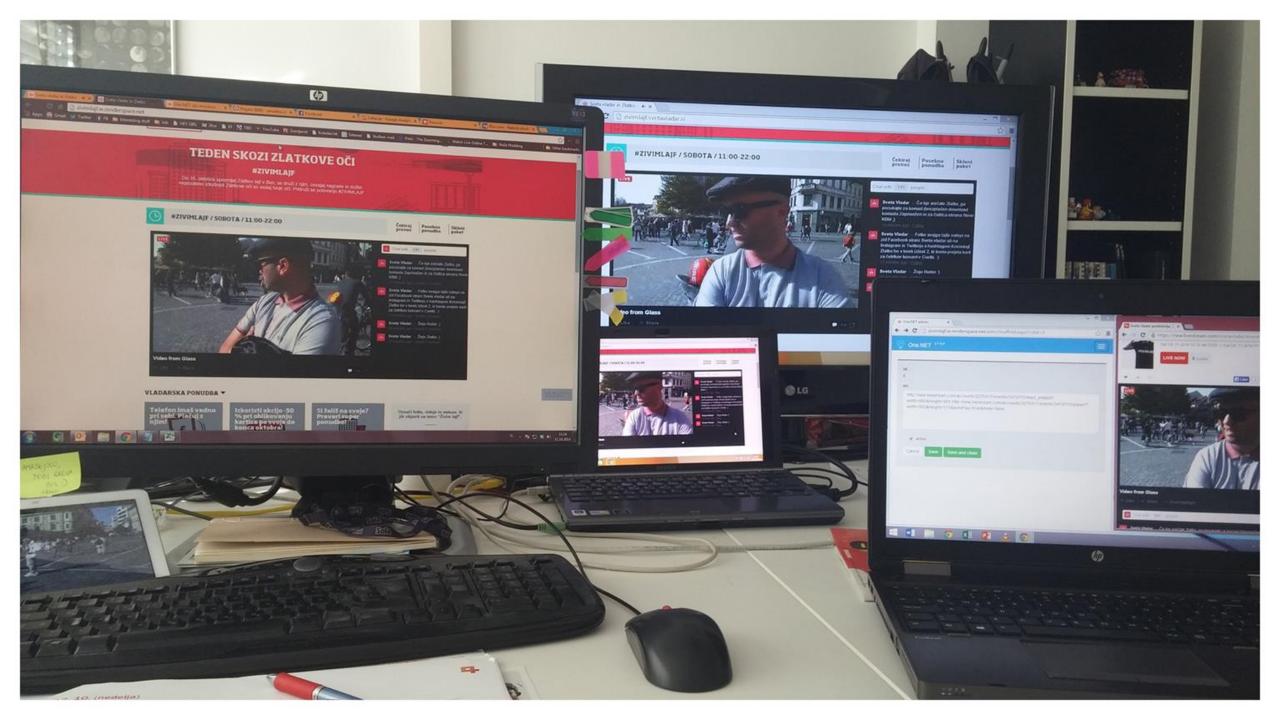
**PRODUCTS** 



CD MP3
CONCERTS

### Realtime content marketing







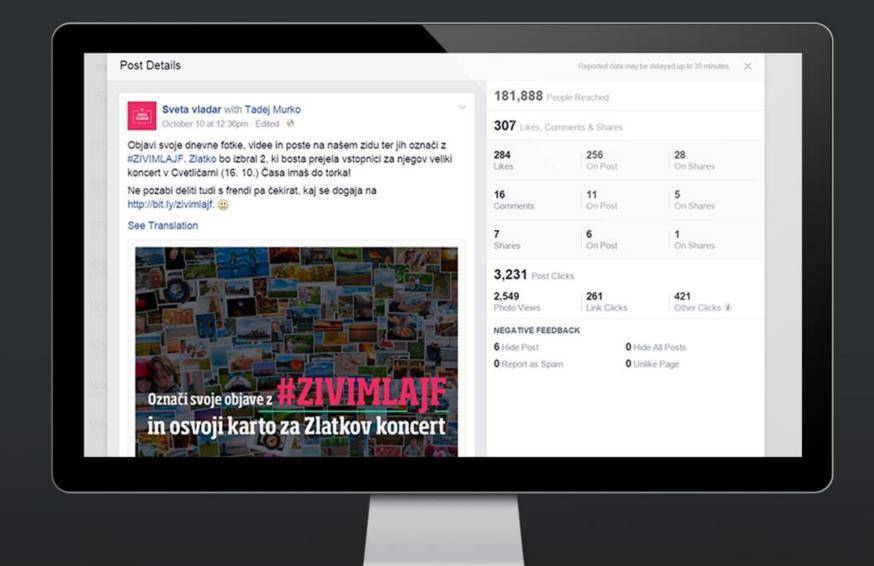




#### **Constant interaction**



#### And the results?



## 48.000+ unique videostream viewers

## 50% traffic came from mobile

# **30%** increase in banking packages sales

# **146%** increase in use of mobile payment system

### 10 x the media publicity vs media investment

# Over 100 hours of branded video content produced

### Thank you!

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